



# WCA Campaigns

Budget Strategy



# WCA Campaigns Budget

## Most used Keywords 2024 - 2025

### Most Repeated Words

ISO (Highly repeated)  
Certification  
UAE  
Dubai  
Abu Dhabi  
Consultants  
Certified

Standards  
Quality  
Management  
Experience  
Reliable  
Services  
Compliance  
Audit

### Most Repeated Phrases



# WCA Campaigns Budget

## Keywords 2024 - 2025

### Top of page bid

Keyword	Competition	Low range AED	High range AED	Avg. monthly searches
iso training in dubai	High	4.93	24.03	500
iso 9001 certification dubai	High	23.09	73.87	500



# WCA Campaigns Budget

## Keywords 2024 - 2025

### Top of page bid

Keyword	Competition	Low range AED	High range AED	Avg. monthly searches
iso training uae	Low	9.79	22.15	50
iso 17025 certification in uae	Low	9.54	22.63	50



# WCA Campaigns Budget

## Keywords 2024 - 2025 Calculation & ROI

### Ad Budget Calculation

Keyword Cost Per Klick  $\times$  100 = AED  $+$  More Keywords

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### Ad ROI Calculation

$$\frac{\text{Revenue} - \text{Cost}}{\text{Cost}} \times 100$$

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### Ad EPC Calculation

$$\frac{\text{Total Revenue}}{\text{Total Clicks}}$$



# WCA Campaigns Budget

## Campaigns Roles

- Decide the keywords and keywords strategy
- Activate negative keywords mode
- Use Branded Advertising
- Consistent Branding Elements
- Professional and High-Quality Imagery
- Clear and Compelling Messaging
- Targeted Audience Approach
- Performance-Driven Optimization
- Compliance with Google Ads Policies

### 1st Campaign After 2 Weeks

- CPC Conversion Campaign

### After 12 Months

- Smart Bidding Campaigns



**Wish You The Organic  
Google Top Rank**